



Prof. SUNIL DUTT SHARMA

**Principal, Shri Jai Narain Post Graduate College (K.K.C.) Lucknow(U.P.)
(Accredited 'A' Grade by NAAC)**

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**To excel in the field of education & strengthen the academic scenario of
Indian Universities through Professional & Quality Education.**

ACADEMIC QUALIFICATION

Ph.D.: An appraisal of Executive Development Programme in Public Sector in India, Under the Supervision of Professor K.N. Nagar, Meerut University, Meerut in 1991.

M.com: Passed with 1st division from Meerut University, Meerut, 1980.

B.com (honours): Passed with 1st division from Meerut University, Meerut, 1978.

ADMINISTRATIVE /ACADEMIC EXPERIENCE

- Presently working as **Principal** at Jai Narain Post Graduate College (KKC), Lucknow (U.P.) since Dec'03 till date (12 years+).
- Executive Director in Kamla Nehru Institute of Management & Technology, Sultanpur (U.P.) from Jul 2001 to Dec 2003 (approx 3 years).
- Reader, Faculty of Commerce in Kamla Nehru Institute of Physical & Social Science, Sultanpur (U.P.) from 9th March 1981 to Dec 2003 (23 years).

PROFESSIONAL DEVELOPMENT

- **Achieved Grade “A” by NAAC in June, 2015 with CGPA 3.04.**
- **Increased Institutional Corps from ₹ 1.70 Crores to over ₹ 20 Crores from 2003 to 2015.**
- Kamla Nehru Institute of Management and Technology Sultanpur was promoted by me and in very first year of the Institute, one student Mr. Neeraj Yadav secured First Position in U.P. Tech. University, Lucknow. Initiated Campus Placement activity, and 100% placement was achieved under my supervision.
- Founded B.B.A (International Business) in Sri Jai Narain P.G. College Lucknow in the year 2006 associated to Lucknow University, Lucknow.
- M.Com. (Pure Commerce) was introduced in Sri Jai Narain P.G. College Lucknow-2005-06.
- Centre for Communication Skills and Personality Development was introduced in Sri Jai Narain P.G. College Lucknow in 2007-08.
- Centre for Information and Computer Science was introduced in Sri Jai Narain P.G. College Lucknow 2008-09.
- Centre for Spiritual and Personality Development was introduced in Sri Jai Narain P.G. College Lucknow 2008-09.
- Development of five smart class rooms equipped with innovative teaching methods.
- Development of online library in which 83000 books & 6000 Journals are accessible online.
- Construction of eleven new classrooms.
- Upgradation of departments and all the faculty offices.
- Upgradation of public utility services for students and faculty members.
- Development of online admission process.
- Development of online HR system.

- Add-on Programmes introduced in Shri Jai Narain P.G. College Lucknow
 - Certificate in Marketing and Sales Management
 - Add-on Certificate Course in Communication Skills and Personality Development
 - Add-on Certificate Course in Computerized Accounting
 - Add-on Certificate Course in Computer Application
 - Add-on Certificate Course in Proficiency in Foreign Languages
 - Add-on certificate course in Advance Mathematics

PAPER PRESENTATION & PUBLICATION OF BOOKS /JOURNALS

Various papers published In National/International Journals, Conferences & Seminar Souvenir. Some Important papers are:

A. Paper Presentations & Publications:

1. “Indian Education System and Employment Opportunities for Youth”, A paper presented in an International Seminar on the theme “Asian Youth and Childhood”, Organized by Department of Sociology, Shri J.N.P.G. College, Lucknow in collaboration with International Sociological Association, 22 – 24 November, 2007. Report published by McMillan India Ltd.
(ISBN 10: 0230 – 63420.6, ISBN 13: 978 – 0230 – 63420.6)
2. “Small Scale Industries – Challenges and Perspectives”, Published in ‘Commerce Today’ Volume No. – 4, 2008 **(ISSN: 0975 – 7775)**
3. “Marketing of Banking Services in Global Era – Emerging Challenges”, A paper presented in a National Seminar held on 1st & 2nd March, 2008, Organized by Department of Commerce, Shri J.N.P.G. College, Lucknow.
4. “भ्रष्टाचार“ मुक्त समाज बनाने के सूत्र प्रकाशित विचार पत्रिका (अर्ध वार्षिक), प्रकाशित-श्री जय नारायण स्नातकोत्तर महाविद्यालय, लखनऊ, सितम्बर, 2011 **(ISSN: 0974 – 4118)**
5. “Exploring Motivational Needs Among the Front Line Executives in Retail Sector”, Published in ‘Commerce Today’, Published By Shri J.N.P.G. College, Lucknow. **(ISSN: 0975 – 7775)**
6. “Stress Management Through Yoga Practice in the Corporate Sector”, Published in African Journal of Business Management. **(Volume No. – 6, 2012)** (Available online) **(ISSN: 1993 – 8233 © 2012)**
7. “Changing Dimensions of Informal Economy – A case study of Economics of Street Vending in the City of Lucknow”, Published in ‘Commerce Today’, Published by Shri J.N.P.G. College, Lucknow. **(Volume No. – 7, 2012) (ISSN: 0975 – 7775)**

8. “Management Education in New Millennium – An Appraisal”, Published in ‘**Volition**’, A journal published by KNIPSS (Management and Technology Centre), Sultanpur. (**Vol. – 1, Issue – 1, July – December 2003**).
9. “Disinvestment: A process of Privatization of Public Enterprises in India”, A paper presented in National Seminar held on 26 – 27 February, 2005 Organized by the Department of Commerce, Shri J.N.P.G. College, Lucknow.
10. “Good Corporate Governance – The Success Mantras of Big Businesses”, A paper presented in a National Seminar held on 5th April, 2008, Jointly organized by College of Engineering and Hardware Management Association, Haridwar.
11. “Indian Higher Education Scenario & Youth”, A paper presented in a National Seminar on theme ‘**Challenges Before Indian Youth in 21st Century**’, Seminar organized jointly by Department of Sociology, Shri J.N.P.G. College and Circle for Child and Youth Research Cooperation in India on 19th – 20th February, 2009.
12. “Innovation – Driven Retailing Industry : Challenges for Rural Management Research”, (A case study of rural India), A paper published in Nirma University Publication ‘**Bhoomika**’, Conference organized by for Ph.D. scholars on 8th April, 2009.
13. “Impact of Global Recession on the Perception and Attitude of Youths Towards Professional Education in India”, A paper presented in a National Seminar on the theme ‘**Global Recession and Its Impact on India**’, Seminar organized by Faculty of Commerce, Shri J.N.P.G. College, Lucknow on 24th – 25th February, 2010.
14. “Market Potential of Tourism Services in India – Issues and Challenges”, A paper published in ‘**Gurukul Business Review**’, Published by Gurukul Kangri University, Haridwar. (**Volume No. – 6, Spring 2010**) (ISSN: 0973 – 1466, ISSN: 0973 - 9262).
15. “Sustainability through environment consciousness and green product marketing”, published in ‘Commerce Today’ published by Shri J.N.P.G. College, Lucknow (8th January 2015) (ISSN: 0975 – 7775).

B. Books:

1. “एडवांस्ड एकाउण्टेन्सी”, First published in 1986, नवयुग साहित्य सदन, आगरा
2. “Childhood, Child Labour and Youth”, The Edited Book, Published by Manak Publications Pvt. Ltd., Delhi, Year 2009.
3. “Cost Accounting”, K.G. Publications, Modi Nagar, Year 2013 – 14.
4. “वित्तीय लेखा विधि”, K.G. Publications, Modi Nagar, Year 2013 – 14.
5. “निगमित लेखा विधि”, K.G. Publications, Modi Nagar, Year 2013 – 14.
6. Financial Accounting, K.G. Publications, Modi Nagar, Year 2013 – 14.
7. Management Accounting, K.G. Publications, Modi Nagar, Year 2013 – 14.
8. Corporate Accounting, K.G. Publications, Modi Nagar, Year 2013 – 14.

EDITED JOURNALS

- Management Journal Volition
- Commerce Today [ISSN 0975-7775]
- Vichar [ISSN 0874-4118]
- Law Review Journal [ISSN-2349-946X]
- The Torch-Bearer
- New Horizons

RESEARCH EXPERIENCE & OTHER ACADEMIC ACHIEVEMENTS

Ph.D. SUPERVISED

- 13 Students have already been awarded PhD under my Supervision, 04 students are in process to submit their Thesis.
- 08 Students are enrolled for PhD.

OTHER ACHIEVEMENTS

- Conducted research projects of U.G.C.
- Successfully organized Trade Fair in Sultanpur, U.P. during tenure as Executive Director, Kamla Nehru Institute of Management and Technology Sultanpur (U.P.)
- Organized several campus interviews during the year 2004-2015.
- Organized Career Festival in the year 2004-2015.

SEMINARS /WORKSHOPS ORGANISED

- National Seminar on Construction & Reconstruction of Indian Youth (Jan 2004).
- Some specific Issues and Concerns of Teacher Education N.C.T.E. documentation(Dec 2004)
- National Seminar on Human Rights & Child (21st March, 2004).
- National Seminar on Export Procedure & Documentation (22nd & 23rd Feb, 2004)
- National Seminar on Small Scale Industries & Employment Generation (14th Feb & 15th Feb, 2004)
- Entrepreneurship Training Programme. (27 Oct to 9 Nov. 2004)
- National Seminar on Socio, Economic, Political & Environment Implications of Globalization (26th & 27th Feb 2005)
- Workshop on Applied Sciences. (20th May to 18th June 2005)
- Indian Youth & Professional Education (Dec. 2005).
- 8th International Conference of Asian Youth & Childhoods 2007 (22nd to 24th Nov 2007) in which 54 participants of 22 foreign countries participated.
- Marketing of Service of India- Issue & Challenges (1st & 2nd May 2008).
- Challenges before Indian Youth in 21st Century (19th & 20th Feb 2009).
- **“National Debate on Hindi Swaraj”**(Keynote Speaker Shri Prabhash Joshi & Shri K.N. Govindacharya), 4th NOV 2009.
- Impact of global finance crisis-In Indian perspective (24th & 25th Feb 2010).
- **“Mahatma Gandhi & Contemporary Indian Society”**(7th May 2010) (Keynote speaker Shri Kanubhai Ghandhi, Grandson of Mahatma Gandhi, Professor R.K. Mishra, Lucknow University,Professor P.K. Srivastav, Lucknow University).
- Entrepreneurship Development Institute, Lucknow, organized three days Entrepreneurship awareness camp
- **“Water Sharing Responsibility”** (Keynote speaker Shri Rajendra Singh Rana).
- **“Rising Water Problems & Solutions”** (Keynote Speaker Shri R.K. Mittal, Principal Secretary, U.P. Higher Education, Lucknow).
- **Late Mrs. Kamala Devi Lecture Series**
 - Tulsi Ki Ramkatha- some new issues (Keynote Speaker Professor Hari Shankar Singh)
 - Nirala- Atmahnta Astha (Keynote Speaker Professor Dudh Nath Singh)
 - Anthropology of communication (Keynote Speaker Professor B.P.M. Agarwal)
 - Hindi-The needs of Market (Keynote Speaker Professor Usha Sinha)

- **“The Role of Youth in Social Change”** (13th Dec 2011) (Keynote speaker Professor N.L.Sharma, Director, khandelwal college of management , bareilly, Professor A.K.Singh, Director, Giri Institute of Development Studies, Professor Anurag Baher, Vice Chancellor, Azim premji University, Bangalore).
- **“National Seminar on the Role of Young Managers in the Development of Corporate India”** (13 March 2011) (Prof R. L. Raina IIM-Lucknow).
- **“The Role of Young Managers in the development of corporate India”** (13th March 2011) (Keynote speaker Professor R.L.Raina, IIM Lucknow).
- **“National Seminar on Emerging Dimensions of Life Management-Present Scenario”** (12th April 2013) (Keynote speaker Professor R.C. Sobti, Vice Chancellor, Baba Saheb Bhim Rao Ambedkar).
- **“National Seminar on Education for Bright India”**(7th December 2012) (Keynote speaker Professor U.C.Vashishtha, Head of Education the department, University of Lucknow).
- **“International Seminar on Future of Human Rights, Humanity & Culture in Emerging Globalized World”**(9th & 10th December 2012) (Keynote speaker Professor A.K.Singh, Director Giri Institute Lucknow).
- **“New Role and Challenges before Indian Youth”** (29th ,30th November 2013) Professor Deepak kumar Behera, Vice Chancellor Balrampur University, Odisha, Shri Ujjval Raman Singh, Chairman U.P. Seed Development, Corporation , Shri D.P.Singh MLC Uttar Pradesh.
- **“National Seminar on Kalam’s vision of Developed India”** (15th & 16th Oct, 2015) (Keynote speaker Professor Prof. N.L. Sharma from Rohil Khand University, Prof. Dashrath Kumar Pandeya, Delhi University, Prof. A.P. Tiwari, Prof. Prem Mohan from Dr. Shakuntala Misra National Rehabilitation University Prof. A.K. Singh, former Director, Giri Institute, Lucknow and valedictory address by Srijan Pal Singh, OSD to Late A.P.J.Abdul Kalam.
- **“वर्तमान परिवेश में भारतीय संस्कृति एवं संस्कार”** (14th March, 2016) (Keynote speaker Shri Virendra Yagnik and Shri Karuna Shankar Ojha).

ACADEMIC MEMBERSHIP

- Member Board of Studies Commerce, Dr. Ram Manohar Lohia University, Faizabad (U.P.).
- Convener Board of Studies, Dr. Ram Manohar Lohia University, Faizabad (U.P.).
- Member Executive Council, University of Lucknow, Lucknow (U.P.).
- Member Academic Council, University of Lucknow, Lucknow (U.P.).

PROFESSIONAL MEMBERSHIP /AFFILIATION

- Member of UP State Advisory Council of N.C.C.
- Life Member of All India Economics Association.
- Life Member of All India Commerce Association.
- Life Member of All India Management Association.
- Life Member of Uttar Pradesh and Uttaranchal Economics Association.
- Member Review Committee for Part Time lecturers of Lucknow University, Lucknow.
- Director (Training and Development) Circle for Child and Youth Research Cooperation in India (CCYRCI).

ACADEMIC HONOURS & AWARDS / ACCOLADES

- **GURU DRONACHARYA AWARD, 2009**, by Khandelwal College of Management Science & Technology, Bareilly (U.P.)
- **Bhojpuri Gaurav Award 2008**, by Akhil Bhartiya Bhojpuri Samaj
- **Dr. Radha Krishna Awards 2004**, by Awantika Samkaleen Kalakar Avam Budhijivi Sangh, Delhi.

SOCIAL /CULTURAL ACTIVITIES

- NSS Programme officer since 1982 to 1988.
- Organised Blood donation camp / Tree plantation through NSS.
- Organised number of culture activities during my tenure in KNIMT Sultanpur & JNPG College Lucknow (U.P.).
- Member Sports Committee of KNIPSS Sultanpur since 1982 to 2000.
- Member of Proctorial Board since 1982 to 2000.
- Organised Teachers Training Programme for NSS as programme officer of Lucknow University & its associate Colleges in 2010.
- Self Defence Programme for Girl's Students in 2014.
- Regularly organizing Career Fest for Physical Challenged people.
- Regularly organizing Group Matrimony for Physical Challenged people.
- Short Term Summer Training programmes to upgrade Computer and Communication Skills

PERSONAL PROFILE

Date of Birth: 30th March 1958

Marital Status: Married

DECLARATION

I hereby declare that the above-mentioned information is true to the best of my knowledge. I am willing to serve in your eminent organization if given a chance.

Prof. S.D. Sharma

Place:

Date: